# 2024 Scorecard Management Discussion and Analysis ("2024 Scorecard MD&A")

The link below provides a document titled "Scorecard - Performance Measure Descriptions" that has the technical definition, plain language description, and how the measure may be compared for each of the Scorecard's measures in the 2024 Scorecard MD&A: <a href="http://www.ontarioenergyboard.ca/OEB/">http://www.ontarioenergyboard.ca/OEB/</a> <a href="http://www.ontarioenergyboard.ca/OEB/">Documents/scorecard/Scorecard Performance Measure Descriptions.pdf</a>

## **Scorecard MD&A - General Overview**

- In 2024, Atikokan Hydro ("Atikokan") performed well in all areas of the scorecard meeting or exceeding performance objectives except system reliability where targets were not met.
- Atikokan Hydro continues to strive to meet or exceed its scorecard performance and maintain reliability of supply to its customers with minimal interruptions.
- As general feedback from customers, Atikokan Hydro customers are primarily concerned with the cost of power and reliability. Atikokan Hydro strives to minimize the cost impacts per customer.
- Cost Control is an objective for Atikokan Hydro. Like other LDC's, aging infrastructure and a decline in customer count continues to be a challenge for the utility. Atikokan must continue investing heavily in the infrastructure, maintaining safety and reliable supply of electricity to those serviced by Atikokan Hydro and ensure future supply is available to meet the needs and future of electrification.

# **Service Quality**

### New Residential/Small Business Services Connected on Time

Once all conditions of service are met, 90% of the time, utilities must connect new customer services within five working days. Atikokan Hydro exceeds the industry target, performing 100% of connections on time. Atikokan Hydro takes pride in its ability to honor customer requests for connections. Due to the small size of the LDC, office staff directly engage with the outside crew and are aware of their schedules and abilities to complete work order requests. Historically, Atikokan Hydro does not have a lot of new connection requests but performs the same service quality for all connection requests including disconnect/reconnects for electrical upgrades, or seasonal reconnections.

# Scheduled Appointments Met on Time

For 2024, Atikokan Hydro had no appointments scheduled; thereby, for 2024 no measure was reported. However, historically Atikokan Hydro meets 100% of its scheduled appointments on time, this exceeds the industry target of 90%. Atikokan Hydro strongly believes that our customers' time is very important and should be respected by meeting all scheduled appointments on time.

### • Telephone Calls Answered on Time

The Ontario Energy Boards target for answering telephone calls on time is 65%; however, Atikokan Hydro exceeds this with answering 100% of calls on time and has historically been consistent. These statistics are manually logged. Atikokan Hydro has two incoming telephone lines and typically three staff are in the office to ensure incoming calls are answered in a timely manner. Again, this demonstrates Atikokan Hydro's focus on customers and excelling in service quality.

### **Customer Satisfaction**

### First Contact Resolution

First Contact Resolution is a measure of a distributor's effectiveness at satisfactory addressing customer's complaints. This measure was added in 2014; the OEB has permitted distributors discretion on how this measure is reported. Based on the 2024 Scorecard, Atikokan Hydro resolves 100% of customer contact the first time and does not require referral to management for resolution.

### Billing Accuracy

The OEB Industry target for billing accuracy is 98.00%; Atikokan exceeds this with 99.92% billing accuracy for 2024. Atikokan has internal controls in place for verification of bills prior to releasing the bills to its customers.

### • Customer Satisfaction Survey Results

Atikokan Hydro has a portion of the bill dedicated for customers to have the ability to make comments, and to express their satisfaction or dissatisfaction with Atikokan Hydro. Atikokan Hydro did not have customers respond to this feature during 2024 and, for this reason, this has been interpreted as favorable. Atikokan Hydro conducted a customer satisfaction survey in 2023 and the results were favorable. In consideration of the most recent survey results and no comments left on the bill comment section, Atikokan believes it has overall 90% customer satisfaction with the services provided by Atikokan Hydro. Atikokan is pleased with the results.

# **Safety**

# Public Safety

### Component A – Public Awareness of Electrical Safety

The Public Awareness of Electrical Safety component of the public safety measure is expected to measure the level of awareness of key electrical safety precautions among public within the electricity distributor's service territory. It measures the degree of effectiveness for distributors' activities on preventing electrical accidents. Distributors are expected to demonstrate the impact of their public education efforts through biannual surveying of adults residing in their territory. Atikokan Hydro hired UtilityPulse to conduct a survey to determine Atikokan Hydro's Public Safety Awareness. The survey was performed in quarter 1 of 2024; the telephone survey results indicated an index score of 87%. Atikokan Hydro is pleased with the level of knowledge and awareness of the public on electrical safety.

# Component B – Compliance with Ontario Regulation 22/04

Atikokan Hydro takes compliance issues with the Ontario Regulation 22/04 very seriously and strives to ensure that all aspects of Regulation 22/04 are met. Any 'needs improvement' notations from the annual audit are implemented as soon as possible. The regulation establishes safety requirements and objectives for design, construction, and maintenance of electrical distribution systems owned by licensed distributors. Atikokan Hydro was compliant with the Ontario Regulation 22/04 for 2024 and the historical years 2010 through 2024, except for 2013, with a 'needs improvement'.

### Component C – Serious Electrical Incident Index

Atikokan Hydro is pleased to report zero serious electrical incidents and, as the 2024 Scorecard indicates, for the years prior to this as well. Atikokan Hydro believes the safety of both staff and the public to be of the highest importance. The results received from the ESA for 2024 Scorecard reporting and historical years are as follows:

		Target			
Year	Number of Incidents	Km of Line	Rate Default Value	Serious Incident Index	Serious Incident Index
2024	0	92	10	0.000	0.000
2023	0	92	10	0.000	0.000
2022	0	92	10	0.000	0.000
2021	0	92	10	0.000	0.000
2020	0	92	10	0.000	0.000
2019	0	92	10	0.000	0.000
2018	0	92	10	0.000	0.000
2017	0	92	10	0.000	0.000
2016	0	92	10	0.000	0.000
2015	0	92	10	0.000	0.000

2014	0	92	10	0.000	0.000
2013	0	92	10	0.000	0.000
2012	0	92	10	0.000	0.000
2011	0	92	10	0.000	0.000

# **System Reliability**

### • Average Number of Hours that Power to a Customer is Interrupted

The average hours that power is interrupted is a measure of system reliability. It is determined by dividing the total monthly duration of all interruptions experienced by all customers (excluding interruptions caused by Loss of Supply events), in hours, by the average number of customers served. The measure for 2024 is 1.77. Atikokan Hydro's distributor target by the OEB is 1.56. The lower the reliability figure, the better the utility has performed compared to the target. Atikokan did not meet the target for 2024. During 2024, the utility outages were a result of weather, trees and scheduled outages. Scheduled outages additionally contributed to not meeting the target; however, the outages were required for worker and public safety and to provide longer term reliability to the system. Scheduled outages generally affect approximately 20 customers at a time and a maximum outage duration of 4 hours. While this measure was not met, only 3 outages impacted the entire town during 2024 with the longest town wide outage being just less than 2 hours. The longest isolated outage was just less than 6 hours. Atikokan Hydro will continue to follow its asset management and vegetation management plans in efforts to minimize the risks of outages.

### Average Number of Times that Power to a Customer is Interrupted

The average number of times that power to a customer is interrupted is a system reliability measure. It is determined by dividing the total number of interruptions experienced by all customers (excluding interruptions caused by Loss of Supply events), by the average number of customers served. The measure for 2024 is calculated as 1.16 which is greater than the distributor target of 0.91. This measure results are unfavorable for Atikokan Hydro customers. As noted in the prior reliability measure the outages are mainly a result of weather, trees and scheduled outages. Scheduled outages are for the safety of both the workers and public safety. Not all maintenance can be performed live and require scheduled outages. Without these schedule outages, the target would still not have been met. Atikokan Hydro will continue to follow its asset management and vegetation management plans in efforts to minimize the risks of outages.

# **Asset Management**

### Distribution System Plan Implementation Progress

Atikokan Hydro Inc. submitted its Distribution System Plan with its 2017 Cost of Service Rate Application; October of 2016. This Distribution System Plan is for the period of 2017 through 2021. Therefore, 2021 was the fifth year of the plan. October of 2024 Atikokan Hydro submitted a Cost of Service along with its new Distribution System Plan for rates effective May 1, 2025.

### **Cost Control**

### • Efficiency Assessment

The total cost and efficiency ranking was developed by Pacific Energy Group (PEG), an independent third-party consultant of the OEB. The electricity distributors are divided into five groups based on the magnitude of the difference between their respective individual, actual, and predicted costs. For 2024, Atikokan fell within Group 3 (actual costs within +/- 10% of predicted costs) as it did for prior years 2023, 2022, 2021, 2020 and 2019, which was an improvement. Atikokan Hydro was considered Group 4 for both the previous years, 2018 and 2017. Atikokan was also Group 3 for the years 2016 and 2015. Group 3 is considered "average efficiency," in other words, costs are within the average cost range for distributors in the Province of Ontario. Atikokan Hydro is continually striving to become more efficient and emphasize efforts to control costs. At the very least, Atikokan would like to improve its cost control and consistently stay within the provincial average of Group 3. Cost control has always been a challenge given the declining customer base and the large territory of Atikokan services.

### Total Cost per Customer

Atikokan Hydro's total cost per customer for 2024 is \$1,294. This is calculated by the sum of Atikokan Hydro's capital and operating costs, divided by the total number of Atikokan Hydro's customers. Atikokan reported a total of 1,620 customers for 2024. Atikokan Hydro's total customer base has a trend of decline year over year. An increased customer base would lower the total cost per customer. Atikokan has been heavily investing in its aging infrastructure which drives up the cost per customer. The expenditures are necessary to ensure safe and reliable supply of electricity.

### Total Cost per Km of Line

Atikokan Hydro's total cost per Km of Line for 2024 is \$22,783. This measure is calculated as the sum of capital and operating costs, divided by the number of kilometers of line the utility operates to serve its customers. Atikokan has a total of 92 Km of line. Some of Atikokan Hydro's lines are in rugged and thick bush terrain with minimal access points. As a result of the challenging area, greater costs to maintain these lines are incurred.

# **Conservation & Demand Management**

### Net Cumulative Energy Savings

Per Ministry direction and OEB revocation of the CDM provisions in LDCs licenses; whereby, LDCs are to discontinue the Conservation First Framework, Atikokan Hydro did not offer various Conservation & Demand Management (CDM) programs during 2024 and as such there are no measures to report.

### **Connection of Renewable Generation**

• Renewable Generation Connection Impact Assessments Completed on Time Atikokan Hydro did not have any renewable generation impact assessments to consider.

#### New Micro-embedded Generation Facilities Connected on Time

Atikokan did not have any new Micro-embedded Generation Facilities connected during 2024; however, based on previous connections and Atikokan Hydro's practices, all connection requests are completed within the prescribed time frame of five business days.

### **Financial Ratios**

## Liquidity: Current Ratio (Current Assets/Current Liabilities)

As an indicator of financial health, a current ratio that is greater than 1 is considered good, as it indicates that the company can pay its short-term debts and financial obligations. Companies with a ratio of greater than 1 are often referred to as being "liquid". The higher the number, the more "liquid" and the larger the margin of safety to cover the company's short-term debts and financial obligations. Atikokan Hydro's Current Ratio was 2.60 for the year ending December 31, 2024.

### Leverage: Total Debt (includes short-term and long-term debt) to Equity Ratio

The OEB uses a deemed capital structure of 60% debt and 40% equity or a ratio of 1.5 (60/40) for rate setting purposes. A high debt to equity ratio indicates a distributor may have difficulty generating cash flows to make its debt payments. Atikokan Hydro has significantly improved its debt-to-equity ratio over the past several years; continuing to pay back its borrowed debt with no additional debt incurred. For 2024, Atikokan Hydro's debt to equity ratio was 1% debt and 99% equity. In the past, Atikokan had to borrow for implementation of smart meters, funding capital upgrades to the distribution system and equipment purchases. The debt-to-equity ratio reflects Atikokan has been paying down the principal debt owed and maintaining its financial leverage.

### Profitability: Regulatory Return on Equity – Deemed (included in rates)

Atikokan Hydro's current distribution rates were approved by the Ontario Energy Board and include an expected (deemed) Regulatory Return on Equity of 8.78%. The deemed Return on Equity was approved in Atikokan Hydro's 2017 cost of service rate application for 2017 rates in decision EB- 2016-0056. The OEB allows a distributor to earn within +/- 3% of the expected return on equity. When a distributor performs outside of this range, the actual performance may trigger a regulatory review of the distributor's revenues and cost structure by the OEB.

### Profitability: Regulatory Return on Equity – Achieved

Atikokan Hydro's actual achieved Return on Equity for 2024 was 8.81%. thereby, within the allowable return on equity target range for the deemed Return on Equity of 8.78%.

## Note to Readers of 2024 Scorecard MD&A

The information provided by distributors on their future performance (or what can be construed as forward-looking information) may be subject to a number of risks, uncertainties and other factors that may cause actual events, conditions or results to differ materially from historical results or those contemplated by the distributor regarding their future performance. Some of the factors that could cause such differences include legislative or regulatory developments, financial market conditions, general economic conditions and the weather. For these reasons, the information on future performance is intended to be management's best judgment on the reporting date of the performance scorecard and could be markedly different in the future.